TOP CONSTRUCTION FIRM IMPROVES PROJECT OUTCOMES WITH DIGITAL TOOLS

CUSTOMER BACKGROUND
Graycor is a leading provider of construction, maintenance and facilities services throughout North America. Based outside Chicago, Illinois, this nearly 100-year-old company is renowned for its commitment to safety and project excellence.

THE CHALLENGE
Graycor Industrial needed a better way to collect, forecast and report on information gathered from the field. The company felt it could improve project outcomes if it could implement a standardized way of reporting, quantity tracking and forecasting across multiple departments, projects and geographies.

Graycor knew that by leveraging a cloud-based system and mobile applications, it could improve the daily plans available to crews. This would ensure that work was performed safely, effectively and efficiently.

THE SOLUTION
Graycor Industrial chose a broad portfolio of InEight solutions to improve project cost estimating and benchmarking, field execution management, reporting and KPIs, change order management and document management. With these tools in place, the company can enhance daily planning and tracking capabilities, streamline cost estimating and use historical data to create more accurate estimates. It’s also now much simpler for Graycor to manage documents for all its projects in one easy-to-use integrated system.

THE RESULTS
Graycor can now make business decisions based on real-time data, which has improved cost accuracy and profitability. It also minimizes duplicate work by reducing data entry redundancies between systems and avoids potential costly mistakes through a controlled environment that tracks all construction project documentation. Finally, because Graycor is now seamlessly sharing time and quantity tracking between InEight applications, it can assess the level of productivity before the work even starts.

“InEight’s construction background enables them to understand our needs and offer us a construction solution rather than just a software solution.”

Tom Baskind
Technology Manager, Graycor Industrial